

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites /Notes	Day	Time	Room
MBA 550	Foundations of Management	2	Ray Guillette	Blended	3 Saturdays	9/9,9/23 &10/14 8:30 a.m.- 12:00 p.m.	Tsotsis 109
MBA 551	Foundations of Marketing	2	Zach Daniels	Blended	3 Saturdays	9/9,9/23 &10/14 1:00 p.m. – 4:30 p.m.	Tsotsis 109
MBA 552	Foundations of Accounting	2	Thomas Goulet	Blended	3 Saturdays	9/16,9/30 & 10/21 8:30 a.m.- 12:00 p.m.	Tsotsis 109
MBA 553	Foundations of Finance	2	Al DiCampo	Blended	3 Saturdays	9/16,9/30 & 10/21 1:00 p.m. – 4:30 p.m.	Tsotsis 109
MBA 554	Foundations of Economics	2	Saeed Mohaghegh	ON-LINE	ON-LINE	ON-LINE	ON-LINE
MBA 555	Foundations of Statistics	2	Lori Leonard	Blended	M	6:30 p.m.- 9:00 p.m.	Tsotsis 216
MBA 556	Foundations of Quantitative Methods	2	Lori Leonard	Blended	W	6:30 p.m.- 9:00 p.m.	Tsotsis 216

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites/Notes	Day	Time	Room
MBA 557	Foundations of Strategy	2	Chris Webber	MBA550, MBA551, MBA552, MBA553, MBA554, MBA555 & MBA556	3 Saturdays	10/28, 11/4 & 11/18 1:00 p.m. – 4:30 p.m.	Tsotsis 109
MBA 600.01	Business Ethics	3	John Crawley	Blended	M	6:30 p.m.- 9:00 p.m.	Tsotsis 209
MBA 600.02	Business Ethics	3	Bart Morrison	ON-LINE	ON-LINE	ON-LINE	ON-LINE
MBA 601.01	Human & Organizational Behavior	3	Stephen Willand	Blended MBA550	T	6:30 p.m.- 9:00 p.m.	Tsotsis 210
MBA 601.02	Human & Organizational Behavior	3	Gene Diodati	ON-LINE MBA550	ON-LINE	ON-LINE	ON-LINE
MBA 602.01	Marketing Decision Analysis	3	Chris Webber	Blended MBA551	W	6:30 p.m.- 9:00 p.m.	Tsotsis 209
MBA 602.02	Marketing Decision Analysis	3	Gene Diodati	ON-LINE MBA551	ON-LINE	ON-LINE	ON-LINE
MBA 603.01	Financial Decision Analysis	3	Jim Dupre	Blended MBA553	R	6:30 p.m.- 9:00 p.m.	Tsotsis 209

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites/Notes	Day	Time	Room
MBA 603.02	Financial Decision Analysis	3	Jim Dupre	ON-LINE MBA553	ON-LINE	ON-LINE	ON-LINE
MBA 604.01	Operations Decision Analysis	3	Ledia Dilo	Blended MBA556	R	First Class online 8.31 and face to face class will be 9.7.17 6:30 p.m.- 9:00 p.m.	Tsotsis 210
MBA 604.02	Operations Decision Analysis	3	Saeed Mohaghegh	ON-LINE MBA556	ON-LINE	ON-LINE	ON-LINE
MBA 605.01	Accounting Decisions for Managers	3	Susan Eramo	Blended MBA552	M	6:30 p.m.- 9:00 p.m.	Tsotsis 201
MBA 605.02	Accounting Decisions for Managers	3	Susan Eramo	ON-LINE MBA552	ON-LINE	ON-LINE	ON-LINE
MBA 702	Ethics & Professional Responsibilities for Accountants	3	Jennifer Niece	Blended <b>Accelerated MBA Accounting Students Only</b>	T	3:30 p.m.- 6:00 p.m.	Testa 206
MBA 704	Tax Concepts for Managers	3	Otto Kunz	Blended MBA603, MBA 605 Conc.: Accounting, Finance/Economics Management	M	6:30 p.m.- 9:00 p.m.	Tsotsis 305

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites/Notes	Day	Time	Room
MBA 707	Human Resource Management	3	Robert Zukowski	Blended MBA601 Conc.: Management, HR Mgmt	T	6:30 p.m.- 9:00 p.m.	Tsotsis 209
MBA 712A	Special Topic: Organizational Learning	3	Richard Blunt	ON-LINE Conc.: Management, HR Mgmt	ON-LINE	ON-LINE	ON-LINE
MBA 715	International Marketing	3	Marta Nowak	Blended MBA 602 Conc.: International Business, Marketing	W	6:30 p.m.- 9:00 p.m.	Tsotsis 210
MBA 720	Purchasing & Supply Management	3	Nawal Macedo	Blended MBA 604 Conc.: Management	W	6:30 p.m.- 9:00 p.m.	Tsotsis 215
MBA 722	Project Management	3	Paul Chase	Blended Conc.: Management	R	6:30 p.m.- 9:00 p.m.	Tsotsis 215

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites/Notes	Day	Time	Room
MBA 723	Investment and Portfolio Management	3	Joe Meichelbeck	Blended MBA 552, 553 Conc.: Finance / Economics	4 Saturdays	9/9,9/30,10/21, 1/18  1:00 p.m. – 4 p.m.	Testa 117
MBA 734	Managing Diversity	3	Carol Richmond	Blended MBA 601 Conc.: Human Resources, Mgmt	ON-LINE	ON-LINE –Please note this course will include optional web conferences for presentations and live discussion. These sessions are tentatively scheduled on 8/31, 9/14, 10/5, 11/2, 11/15 & 12/7 from 6:30p.m. – 8:30p.m., but dates/times will be confirmed in consultation with class participation.	ON-LINE
MBA 741	Social Media Marketing	3	Zack Daniels	Blended MBA 602 Conc.: Marketing	R	6:30 p.m.- 9:00 p.m.	Tsotsis 216

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites/Notes	Day	Time	Room
MBA 751	Professional Practicum I	3	Eric Drouart	Blended Acct/Mgmt <b>Accelerated MBA Students Only.</b>	F	3:00 p.m. - 5:00 p.m.	Tsotsis 109
MBA 762	Advanced Business Law	3	Tom Fitzpatrick	Blended Accounting <b>Accelerated MBA Accounting Students Only</b>	T	6:30 p.m.- 9:00 p.m.	Tsotsis 109
MBA 800	Business Strategy	3	Mike Lewis	Blended All Foundation, MBA500-557  All Functional Core Courses  MBA 600-605 and 3 electives-700 & 900 Level	M	6:30 p.m.- 9:00 p.m.	Tsotsis 210
MBA 904	Financial Management for Non-Profits <i>(Directed Study)</i>	3	Al DiCampo	Blended MBA 603 Conc.: Non-profit	R	6:30 p.m.- 9:00 p.m.	

**Graduate Courses**  
**MBA- FALL 2017 Schedule**  
**Monday, August 28, 2017 – Thursday, December 7, 2017**

Course #	Course Title	Credits	Instructor	Prerequisites/Notes	Day	Time	Room
HAP 505	A Systems Approach to Delivering Healthcare in America	3	TBA	ON-LINE HAP, CGS for Healthcare Managers, or MBA in HCM Students Only	ON-LINE	ON-LINE	ON-LINE