

**MBA Graduate Courses**  
**Spring 2017**  
**Classes run January 18 through May 4, 2017**

Course #	Course Title	Credits	Instructor	Day(s) & Time	Prerequisites	Room
MBA 550	Foundations of Management	2	Marta Nowak	Saturday's 1/21,2/4 & 2/18 8:30a.m. -12:00p.m	Blended	Testa 117
MBA 551	Foundations of Marketing	2	Zach Daniels	Saturday's 1/21,2/4 & 2/18 1:00p.m.-4:30p.m	Blended	Testa 217
MBA 552	Foundations of Accounting	2	Susan Eramo	Saturday's 1/28,2/11 & 2/25 8:30a.m. -12:00p.m	Blended	Maison 201
MBA 553	Foundations of Finance	2	Al DiCampo	Saturday's 1/28,2/11 & 2/25 1:00p.m.-4:30p.m	Blended	Testa 117
MBA 554	Foundations of Economics	2	Ray Guillette	Saturday's 3/4 3/18 & 4/1 8:30a.m.-12:00p.m	Blended	Testa 117
MBA 555	Foundation of Statistics	2	Lori Leonard	Tuesday 6:30p.m.- 9:00p.m.	Blended	First face to face class will be held on 1/24/17 Testa 117
MBA 556	Foundations of Quantitative Methods	2	Lori Leonard	Tuesday 6:30p.m.- 9:00p.m.	Blended	First face to face class will be held on 1/31/17 Testa 117
MBA 557	Foundations of Strategy	2	Len Deneault	Saturday's 3/4,3/18,&4/1 1:00p.m.-4:30p.m.	Blended- MBA550, 551,552,553,554,555 &556	Testa 217

Course #	Course Title	Credits	Instructor	Day(s) &Time	Prerequisites	Room
MBA 600.01	Business Ethics	3	John Crawley	Monday 6:30p.m.- 9:00p.m.	Blended	Testa 217
MBA 600.02	Business Ethics	3	Bart Morrison	ON-LINE		
MBA 601.01	Human & Organizational Behavior	3	Robert Zukowski	Tuesday 6:30p.m.- 9:00p.m.	Blended	Maison 301
MBA 601.02	Human & Organizational Behavior	3	Jeb Gorham	ON-LINE		
MBA 602.01	Marketing Strategy Development	3	Zack Daniels	Thursday 6:30p.m.- 9:00p.m.	Blended -MBA551	Testa 217
MBA 602.02	Marketing Strategy Development	3	Gene Diodati	ON-LINE	MBA551	
MBA 603.01	Financial Strategy Development	3	Jim Dupre	Wednesday 6:30p.m.- 9:00p.m.	Blended - MBA553	Maison 300
MBA 603.02	Financial Strategy Development (CLASS AS OF 11.21.16 IS FULL)	3	Jim Dupre	ON-LINE	MBA553	
MBA 604.01	Operations Strategy Development	3	Ledia Dilo	Thursday 6:30p.m.- 9:00p.m.	Blended-MBA556	Testa 117
MBA 604.02	Operations Strategy Development	3	Saeed Mohaghegh	ON-LINE	MBA556	
MBA 605.01	Accounting Decisions for Managers	3	Susan Eramo	Monday 6:30p.m.- 9:00p.m.	Blended -MBA552	Maison 201
MBA 605.02	Accounting Decisions for Managers	3	Susan Eramo	ON-LINE	MBA -552	

Course #	Course Title	Credits	Instructor	Day(s) &Time	Prerequisites	Room
MBA 700	Advanced Managerial Accounting	3	Tom Goulet	Tuesday 6:30p.m.- 9:00p.m.	Blended: MBA 550,552, MBA 605- Conc., Accounting	Maison 306
MBA 709	International Management	3	Nawal Macedo	Saturday 1/28, 2/11 and 3/4@ 8:30a.m.- 12:30p.m.	Blended: MBA601 -Conc.: International Business, Management	Testa 217
MBA 711	Small Business Management	3	Ross Tsakas	Monday 6:30p.m.- 9:00p.m.	Blended Conc.: Accounting Management, Marketing	Maison 300
MBA 712A	Strategic Business Economics	3	Saeed Mohaghegh	ON-LINE	Conc.: Finance/Economics	
MBA 712B	Consulting Leadership	3	Richard Blunt	ON-LINE	MBA 601 and Conc: Management	
MBA 712D	Volunteer Income Tax Assistance	3	Jen Niece	3:30p.m. - 6:00p.m. 1/17,1/19,1/24,1/26 & 1/31 – Remaining classes ON-LINE	ECT- Accounting Students OR permission of instructor.	Fuller 113
MBA 712F	Business Analytics	3	Chris Webber	Tuesday 6:30p.m.- 9:00p.m.	Blended: -Conc.: Accounting /Finance/ Management, Marketing	Maison 300
MBA 718	Management Information Systems	3	Paul Chase	Wednesday 6:30p.m.- 9:00p.m.	Blended – MBA 550 Human Resources, Management, Marketing	First face to face class will be held on 1/25/17 Laska 113
MBA 724	International Corporate Finance	3	Joseph Meichelbeck	Saturday's 1/28, 3/4,4/1 & 4/29 1:00p.m.-4:30p.m	Conc.: International Business, Finance/Economics	Testa 217
MBA 726	Organizational Development & Change	3	Robert Zukowski	Thursday 6:30p.m.- 9:00p.m.	Blended Conc.: Management, human Resources	First face to face class will be held on 1/19/17 Maison 204

Course #	Course Title	Credits	Instructor	Day(s) & Time	Prerequisites	Room
MBA 727.04	International Business-Doing Business in a Specific Country-European Union	3	Stephen Willand	Monday 6:30p.m.- 9:00p.m.	Blended – Conc.: International Business	Testa Aud.
MBA 729	Technical & Professional Communications	3	Rockie Blunt & Liz Hamblett	Thursday 6:30p.m.- 9:00p.m.	Blended -Conc.: Human Resources, Management, Marketing, Accounting, International Business	First face to face class will be held on 1/26/17 Maison 204
MBA 731	Training & Development	3	Carol Richmond	ON-LINE	Blended – Conc.: Human Resources,	
MBA 739	Negotiation & Conflict Resolution	3	Ray Guillette	Tuesday 6:30p.m.- 9:00p.m.	Blended -Conc.: Human Resources, Management, Marketing, International Business	Maison 302
MBA 745	Non-Profit Management	3	Noreen Johnson-Smith	Wednesday 6:30p.m.- 9:00p.m.	Blended -MBA 601 Conc.: Management, Non-Profit Leadership	First face to face class will be held on 1/25/17 Maison 302
ECT MBA 752	Professional Mentorship	3	Eric Drouart	Friday 3:00p.m.-5:00p.m.	Blended: Acct/Management ECT-Students Only.	Testa Aud.
ECT MBA 753	Professional Practicum II	3	Eric Drouart	Friday 3:00p.m.– 5:00p.m.	Blended: Acct/Management ECT-Students Only.	Testa Aud.
MBA 800	Business Strategy	3	Stephen Willand	Wednesday 6:30p.m.- 9:00p.m.	Blended - All Foundation, MBA500-557 All Functional Core Courses MBA 600-605 and 3 electives-700 & 900 Level	Testa Aud.
MBA 905	Leadership and Human Resource Management for Non-Profit Organizations	3	Grace Blunt	Tuesday 6:30p.m.- 9:00p.m.	Blended- MBA 601 Conc.: Non-Profit	Maison 307